Incentive-Compatible Estimators Kfir Eliaz and Ran Spiegler

## Abstract

We study a model in which a "statistician" takes an action on behalf of an agent, based on a random sample involving other people. The statistician follows a penalized regression procedure: the action that he takes is the dependent variables estimated value given the agent's disclosed personal characteristics. We ask the following question: Is truth telling an optimal disclosure strategy for the agent, given the statisticians procedure? We discuss possible implications of our exercise for the growing reliance on "machine learning" methods that involve explicit variable selection.